

**USAW - Kansas**  
**Cash Balances**  
 As of August 31, 2009

<b>Checking/Savings</b>	
<b>Kids Division cash</b>	
Checking CCNB	20,349.55
Savings CCNB	14,099.71
CD CCNB	27,547.82
	<u>61,997.08</u>
<b>District cash</b>	
District 1	20,717.83
District 2	10,370.37
District 3	1,956.18
District 4	3,159.52
	<u>36,203.90</u>
<b>All Other Divisions</b>	
H.C.U. (checking)	-5,351.78
H.C.U. (savings)	65.41
H.C.U. (money market)	20,416.26
Capital Fedl (checking)	2,198.57
Vanguard Money Market	36,548.17
Women - checking	808.96
	<u>54,685.59</u>
<b>Total Checking/Savings</b>	<u>152,886.57</u>

	<u>Kids</u>	<u>Districts</u>	<u>Others</u>	<u>Total</u>
<b>Changes in Cash Positions</b>				
Beginning Balances	69,001.92	27,400.17	45,479.15	141,881.24
Revenues	115,794.34	32,889.38	235,150.07	383,833.79
Expenses	-134,799.18	-24,085.65	-213,943.63	-372,828.46
Transfers	12,000.00	0.00	-12,000.00	0.00
Ending Balances	<u>61,997.08</u>	<u>36,203.90</u>	<u>54,685.59</u>	<u>152,886.57</u>

USAW - Kansas  
 Profit & Loss - All Divisions  
 September 2008 through August 2009

	Kids	Cadets & Juniors	Coaches	Officials	Women	Senior Classic	H.S. Nationals	Elite Athlete	Camps / Clinics	So. Plains Tourn.	Hall of Fame	Office	TOTAL
<b>Income</b>													
<b>USAW fees recd</b>													
Competitors												261,090.00	261,090.00
Coaches												59,115.00	59,115.00
Clubs												9,450.00	9,450.00
Additional insured												2,700.00	2,700.00
Sanctions												4,270.00	4,270.00
Additional card fees												29.00	29.00
USAW fees recd - Other												105.00	105.00
<b>Total USAW fees recd</b>												336,759.00	336,759.00
Entry fees	79,840.00	27,320.00			3,575.00		39,018.00			20,515.00	6,030.00		176,298.00
Camp fees	18,913.00												18,913.00
Certification fees	928.00												928.00
Gate receipts	26,629.13												26,629.13
Affiliate programs	1,962.00											1,106.49	3,068.49
Programs sales	2,969.02												2,969.02
Dues	3,858.00												3,858.00
Advertising	1,400.00												1,400.00
Merchandise sales	3,028.25	19,614.75			482.47								23,125.47
Clocks												4,850.00	4,850.00
Concessions	3,613.39												3,613.39
Interest income	890.55											878.75	1,769.30
Contribution Income	5,428.13											3,155.00	8,583.13
<b>Total Income</b>	149,459.47	46,934.75			4,057.47		39,018.00			20,515.00	6,030.00	346,749.24	612,763.93
<b>Cost of Goods Sold</b>													
<b>USAW fees paid</b>													
Competitors												174,060.00	174,060.00
Coaches												33,780.00	33,780.00
Clubs												7,560.00	7,560.00
Additional insured												2,700.00	2,700.00
Sanctions												3,050.00	3,050.00
<b>Total USAW fees paid</b>												221,150.00	221,150.00
Cost of mdse sold	775.75	7,004.39											7,780.14
<b>Total COGS</b>	775.75	7,004.39										221,150.00	228,930.14
<b>Gross Profit</b>	148,683.72	39,930.36			4,057.47		39,018.00			20,515.00	6,030.00	125,599.24	383,833.79

USAW - Kansas  
Profit & Loss - All Divisions  
September 2008 through August 2009

	Kids	Cadets & Juniors	Coaches	Officials	Women	Senior Classic	H.S. Nationals	Elite Athlete	Camps / Clinics	So. Plains Tourn.	Hall of Fame	Office	TOTAL
<b>Gross Profit</b>	148,683.72	39,930.36			4,057.47		39,018.00			20,515.00	6,030.00	125,599.24	383,833.79
<b>Expense</b>													
Meals	8,915.29	1,723.29			436.47	282.54	1,042.26			2,235.58	2,888.42	45.41	17,569.26
Lodging	17,962.51	35,269.38	425.00		3,082.66		13,693.96			1,538.59		1,124.82	73,096.92
Travel	9,828.12	10,613.78	1,142.93	8,583.99	1,493.11		19,330.99			2,630.34	60.85	1,605.37	55,289.48
Rent	20,250.00				980.00					5,000.00			26,230.00
Wrestlers' gear	9,808.50	10,190.96			2,637.60	149.75	1,198.50						23,985.31
Shirts & other gear	6,136.90	15,356.57	179.49	1,350.06	2,865.62		1,265.00			1,631.34	340.00	179.49	29,304.47
Coaches	3,550.00	6,891.00			1,000.00								11,441.00
Officials	11,003.85			2,500.00	450.00	100.00							14,053.85
Tournament exp	102.00				164.20					1,772.15			2,038.35
Awards	10,581.49	300.00				147.06	1,900.00	6,750.00		1,602.78		560.00	21,841.33
Entry fees paid	21,000.00	3,035.00			280.00		2,590.00			3,086.00			29,991.00
Sanction fees paid	35.00				35.00								70.00
Membership fees	972.00						3,320.00				4,500.00		8,792.00
Clinics/tapes	3,075.00								1,500.00				4,575.00
Printing & copies	6,787.28					15.00	148.98			100.00			7,051.26
Insurance												1,741.58	1,741.58
Supplies	2,753.73	5.38					17.00			367.43	238.04	2,442.75	5,824.33
Equipment	-187.13											19.45	-167.68
Postage	719.39	45.14			37.20		104.63					1,125.58	2,031.94
Telephone							82.23					432.68	514.91
Meetings	1,106.81									128.90		117.63	1,353.34
Promotions	312.50	156.25					156.25						625.00
Rulesbooks	990.00												990.00
Internet					255.15							1,053.58	1,308.73
Contract labor	357.71					25.00					264.00	5,117.50	5,764.21
Bank fees	2.70	160.04			87.85							21.10	271.69
Miscellaneous	831.18											-180.00	651.18
Grants & scholarships	21,990.00								600.00			4,000.00	26,590.00
<b>Total Expense</b>	158,884.83	83,746.79	1,747.42	12,434.05	13,804.86	719.35	44,849.80	6,750.00	2,100.00	20,093.11	8,291.31	19,406.94	372,828.46
<b>Net Income</b>	<b>-10,201.11</b>	<b>-43,816.43</b>	<b>-1,747.42</b>	<b>-12,434.05</b>	<b>-9,747.39</b>	<b>-719.35</b>	<b>-5,831.80</b>	<b>-6,750.00</b>	<b>-2,100.00</b>	<b>421.89</b>	<b>-2,261.31</b>	<b>106,192.30</b>	<b>11,005.33</b>
<b>Budget</b>		<b>-37,500.00</b>	<b>-2,500.00</b>	<b>-13,000.00</b>	<b>-15,000.00</b>	<b>-1,500.00</b>	<b>-7,000.00</b>	<b>-7,500.00</b>	<b>-4,000.00</b>	<b>0.00</b>	<b>-3,000.00</b>	<b>100,000.00</b>	

USAW - Kansas  
Profit & Loss - Kids' Division  
September 2008 through August 2009

	Executive Director	State Tourn.	SrClassic	Southern Plains	Folkstyle Camp	District Clinics	Freestyle Natls	SB Duals	MS Duals	Treas	Official	Grants	Districts	Total Kids
<b>Income</b>														
Entry fees		29,420.00					1,295.00	5,625.00	22,100.00				21,400.00	79,840.00
Camp fees				18,913.00										18,913.00
Certification fees											928.00			928.00
Gate receipts		24,935.32	1,693.81											26,629.13
Affiliate programs		1,962.00												1,962.00
Programs sales		2,969.02												2,969.02
Dues													3,858.00	3,858.00
Advertising		1,400.00												1,400.00
Merchandise sales									825.00				2,203.25	3,028.25
Concessions		3,613.39												3,613.39
Interest income										887.61	2.94			890.55
Contribution Income													5,428.13	5,428.13
<b>Total Income</b>		<b>64,299.73</b>	<b>1,693.81</b>	<b>18,913.00</b>			<b>1,295.00</b>	<b>5,625.00</b>	<b>22,925.00</b>	<b>887.61</b>	<b>930.94</b>		<b>32,889.38</b>	<b>149,459.47</b>
Cost of mdse sold											775.75			775.75
<b>Gross Profit</b>		<b>64,299.73</b>	<b>1,693.81</b>	<b>18,913.00</b>			<b>1,295.00</b>	<b>5,625.00</b>	<b>22,925.00</b>	<b>887.61</b>	<b>155.19</b>		<b>32,889.38</b>	<b>148,683.72</b>
<b>Expense</b>														
Meals	533.58	86.16		5,349.48			433.27	2,233.54	67.54				211.72	8,915.29
Lodging	1,044.05	3,318.48		3,408.26			1,288.04	1,440.00	7,463.68					17,962.51
Travel		1,801.57					1,865.58	2,316.78	3,432.14		412.05			9,828.12
Rent		16,400.00	1,100.00	2,750.00										20,250.00
Wrestlers' gear							484.75	2,950.00	6,373.75					9,808.50
Shirts & other gear		1,512.50	500.00	654.20				412.50	3,057.70					6,136.90
Coaches				2,800.00				750.00						3,550.00
Officials		7,503.85						150.00					3,350.00	11,003.85
Tournament exp		102.00												102.00
Awards	2,579.50	7,548.50	453.49											10,581.49
Entry fees paid				8,280.00				1,500.00	3,600.00				7,620.00	21,000.00
Sanction fees paid		35.00												35.00
Membership fees									972.00					972.00
Clinics/tapes					3,000.00	75.00								3,075.00
Printing & copies	591.84	6,070.44		125.00										6,787.28
Supplies	32.17	1,888.53		299.48							260.00		273.55	2,753.73
Equipment		-187.13												-187.13
Postage	189.00	22.16									273.22		235.01	719.39
Meetings	534.63	357.81											214.37	1,106.81
Promotions	156.25			156.25										312.50
Rulesbooks	990.00													990.00
Contract labor		357.71												357.71
Bank fees										2.70				2.70
Miscellaneous	160.30	230.79		-22.48				271.57					191.00	831.18
Grants & scholarships				4,000.00								6,000.00	11,990.00	21,990.00
<b>Total Expense</b>	<b>6,811.32</b>	<b>47,048.37</b>	<b>2,053.49</b>	<b>27,800.19</b>	<b>3,000.00</b>	<b>75.00</b>	<b>4,071.64</b>	<b>12,024.39</b>	<b>24,966.81</b>	<b>2.70</b>	<b>945.27</b>	<b>6,000.00</b>	<b>24,085.65</b>	<b>158,884.83</b>
<b>Net Income</b>	<b>-6,811.32</b>	<b>17,251.36</b>	<b>-359.68</b>	<b>-8,887.19</b>	<b>-3,000.00</b>	<b>-75.00</b>	<b>-2,776.64</b>	<b>-6,399.39</b>	<b>-2,041.81</b>	<b>884.91</b>	<b>-790.08</b>	<b>-6,000.00</b>	<b>8,803.73</b>	<b>-10,201.11</b>
<b>Budget</b>	<b>-6,050.00</b>	<b>19,000.00</b>	<b>-750.00</b>	<b>-14,000.00</b>	<b>-3,000.00</b>	<b>-2,500.00</b>	<b>-3,000.00</b>	<b>-6,000.00</b>	<b>-1,500.00</b>	<b>900.00</b>	<b>-750.00</b>	<b>-6,000.00</b>		