

USAW - Kansas
Cash Balances
 As of August 31, 2010

Checking/Savings	
Kids Division cash	
Checking CCNB	42,328.83
Savings CCNB	14,279.92
CD CCNB	28,005.25
Schoolboy Duals	473.76
	<u>85,087.76</u>
District cash	
District 1	29,217.05
District 2	5,574.47
District 3	2,244.84
District 4	3,545.13
	<u>40,581.49</u>
All Other Divisions	
H.C.U. (checking)	98.58
H.C.U. (savings)	33.33
H.C.U. (money market)	92,532.36
Capital Fedl (checking)	4,028.61
Vanguard Money Market	1,057.18
Women - checking	-350.00
	<u>97,400.06</u>
Total Checking/Savings	<u>223,069.31</u>

	Kids	Districts	Others	Total
Changes in Cash Positions				
Beginning Balances	61,997.08	36,203.90	54,685.59	152,886.57
Revenues	144,316.50	19,026.54	282,761.04	446,104.08
Expenses	-141,825.82	-15,089.95	-219,005.57	-375,921.34
Transfers	21,000.00	0.00	-21,000.00	0.00
Ending Balances	<u>85,487.76</u>	<u>40,140.49</u>	<u>97,441.06</u>	<u>223,069.31</u>

USAW - Kansas
Profit & Loss - All Divisions
 September 2009 through August 2010

	Kids	Cadets & Juniors	Coaches	Officials	Women	California GR Duals	Senior Classic	H.S. Nationals	Camps / Clinics	Elite Athlete	So. Plains Tourn.	Office	TOTAL
Income													
USAW fees recd													
Competitors												321,565.00	321,565.00
Coaches												64,435.00	64,435.00
Clubs												9,600.00	9,600.00
Additional insured												2,800.00	2,800.00
Sanctions												4,795.00	4,795.00
Additional card fees												1,618.00	1,618.00
Total USAW fees recd												404,813.00	404,813.00
Entry fees	78,271.00	43,107.09						38,268.50			25,220.00		184,866.59
Camp fees	17,095.00												17,095.00
Certification fees	677.00											66.00	743.00
Gate receipts	27,842.89												27,842.89
Affiliate programs												688.00	688.00
Programs sales	1,890.31												1,890.31
Dues	4,159.00												4,159.00
Advertising	350.00												350.00
Merchandise sales	2,532.00	17,251.68										800.00	20,583.68
Clocks												6,650.00	6,650.00
Concessions	6,530.06												6,530.06
Interest income	637.64											732.39	1,370.03
Contribution Income	28,216.44	583.44									100.00	5.00	28,904.88
Other Income	146.60												146.60
Total Income	168,347.94	60,942.21						38,268.50			25,320.00	413,754.39	706,633.04
Cost of Goods Sold													
USAW fees paid													
Competitors												192,927.00	192,927.00
Coaches												36,840.00	36,840.00
Clubs												10,560.00	10,560.00
Additional insured												2,800.00	2,800.00
Sanctions												5,480.00	5,480.00
Total USAW fees paid												248,607.00	248,607.00
Cost of mdse sold	5,004.90	6,917.06											11,921.96
Total COGS	5,004.90	6,917.06										248,607.00	260,528.96
Gross Profit	163,343.04	54,025.15						38,268.50			25,320.00	165,147.39	446,104.08

USAW - Kansas
Profit & Loss - All Divisions
 September 2009 through August 2010

	Kids	Cadets & Juniors	Coaches	Officials	Women	California GR Duals	Senior Classic	H.S. Nationals	Camps / Clinics	Elite Athlete	So. Plains Tourn.	Office	TOTAL
Gross Profit	163,343.04	54,025.15						38,268.50			25,320.00	165,147.39	446,104.08
Expense													
Meals	6,456.47	1,502.01	30.51					647.54			2,949.95	30.51	11,616.99
Lodging	19,971.10	33,248.70	320.00					12,167.63			1,812.94	757.52	68,277.89
Travel	9,481.41	15,529.26	1,136.06	7,746.00	1,558.96	1,500.00		21,515.48			2,367.00	654.90	61,489.07
Rent	19,392.00										5,000.00		24,392.00
Wrestlers' gear	10,203.70	8,500.00			50.00			1,318.35					20,072.05
Shirts & other gear	6,943.36	16,918.10	100.00	1,141.18	1,146.00			1,117.00			2,233.36	100.00	29,699.00
Coaches	7,035.00	7,188.00			500.00						400.00		15,123.00
Officials	12,565.00			3,300.00									15,865.00
Tournament exp	4,607.76				600.00						2,420.16	1,131.41	8,759.33
Awards	10,000.00	240.00						1,645.00		4,500.00	1,518.09	595.00	18,498.09
Entry fees paid	14,890.00	8,482.50			42.50			2,850.00			3,725.00		29,990.00
Sanction fees paid	35.00												35.00
Membership fees	1,092.00							2,020.00					3,112.00
Licenses												40.00	40.00
Clinics/tapes	3,250.00				500.00		888.15		1,000.00	1,500.00			7,138.15
Printing & copies	6,441.66							57.99					6,499.65
Insurance												1,299.00	1,299.00
Supplies	4,967.96	55.79						18.35			659.97	1,528.91	7,230.98
Postage	134.26	13.68						78.02				1,176.71	1,402.67
Telephone												240.00	240.00
Meetings	1,854.84										176.58	200.72	2,232.14
Rulesbooks	1,125.00												1,125.00
Internet	373.82											1,417.74	1,791.56
Contract labor	4,000.00											21,910.00	25,910.00
Bank fees	22.42	45.62						16.95				1,056.67	1,141.66
Miscellaneous	-774.99	9.62										-3,141.52	-3,906.89
Grants & scholarships	12,848.00											4,000.00	16,848.00
Total Expense	156,915.77	91,733.28	1,586.57	12,187.18	4,397.46	1,500.00	888.15	43,452.31	1,000.00	6,000.00	23,263.05	32,997.57	375,921.34
Net Income	6,427.27	-37,708.13	-1,586.57	-12,187.18	-4,397.46	-1,500.00	-888.15	-5,183.81	-1,000.00	-6,000.00	2,056.95	132,149.82	70,182.74

USAW - Kansas
Profit & Loss - Kids' Division
September 2009 through August 2010

	Executive Director	State Tourn.	Southern Plains	Folkstyle Natls	District Clinics	SB Duals	MS Duals	Treas	Officials	Grants	Districts	Total Kids
Income												
Entry fees		30,600.00	5,950.00	700.00		4,990.00	22,625.00				13,406.00	78,271.00
Camp fees			17,095.00									17,095.00
Certification fees									677.00			677.00
Gate receipts		27,842.89										27,842.89
Affiliate programs												
Programs sales		1,890.31										1,890.31
Dues											4,159.00	4,159.00
Advertising	250.00	100.00										350.00
Merchandise sales			1,807.00				725.00					2,532.00
Clocks												
Concessions		6,530.06										6,530.06
Interest income								637.64				637.64
Contribution Income		21,750.00									6,466.44	28,216.44
Other Income		146.60										146.60
Total Income	250.00	88,859.86	24,852.00	700.00		4,990.00	23,350.00	637.64	677.00		24,031.44	168,347.94
Cost of mdse sold											5,004.90	5,004.90
Gross Profit	250.00	88,859.86	24,852.00	700.00		4,990.00	23,350.00	637.64	677.00		19,026.54	163,343.04
Expense												
Meals			4,623.85	64.33		1,592.68	175.61					6,456.47
Lodging	151.80	3,544.16	5,346.75	1,214.50		1,667.09	8,046.80					19,971.10
Travel		1,660.42	1,042.43	622.47		1,910.99	4,245.10					9,481.41
Rent		16,642.00	2,750.00									19,392.00
Wrestlers' gear						3,203.70	7,000.00					10,203.70
Shirts & other gear		2,143.31	877.05				3,923.00					6,943.36
Coaches			4,775.00			1,010.00	1,250.00					7,035.00
Officials		9,000.00									3,565.00	12,565.00
Tournament exp		2,680.13									1,927.63	4,607.76
Awards	2,240.00	7,760.00										10,000.00
Entry fees paid			10,190.00			1,500.00	3,200.00					14,890.00
Sanction fees paid		35.00										35.00
Membership fees							1,092.00					1,092.00
Licenses												
Clinics/tapes					1,250.00						2,000.00	3,250.00
Printing & copies		6,435.25	6.41									6,441.66
Insurance												
Supplies		4,186.33	172.39			435.78	5.60				167.86	4,967.96
Postage											134.26	134.26
Telephone												
Meetings	1,407.64										447.20	1,854.84
Rulesbooks	1,125.00											1,125.00
Internet		373.82										373.82
Contract labor			4,000.00									4,000.00
Bank fees			22.07									22.42
Miscellaneous						196.00	-970.99					-774.99
Grants & scholarships										6,000.00	6,848.00	12,848.00
Total Expense	4,924.44	54,460.42	33,805.95	1,901.30	1,250.00	11,516.24	27,967.12	0.35		6,000.00	15,089.95	156,915.77
Net Income	-4,674.44	34,399.44	-8,953.95	-1,201.30	-1,250.00	-6,526.24	-4,617.12	637.29	677.00	-6,000.00	3,936.59	6,427.27