

USAW - Kansas
Cash Balances
 August 31, 2011

Checking/Savings	
Kids Division cash	
Checking CCNB	67,718.69
Savings CCNB	14,359.71
CD CCNB	28,350.11
	<u>110,428.51</u>
District cash	
District 1	24,880.05
District 2	11,185.45
District 3	1,944.47
District 4	1,984.77
	<u>39,994.74</u>
All Other Divisions	
H.C.U. (checking)	-20,307.47
H.C.U. (savings)	42.61
H.C.U. (money market)	108,160.51
H.C.U. (CD)	50,542.12
Vanguard Money Market	1,059.29
College Fund (checking)	300.02
College Fund (savings)	2,100.00
	<u>141,897.08</u>
Total Checking/Savings	<u>292,320.33</u>

	<u>Kids</u>	<u>Districts</u>	<u>Others</u>	<u>Total</u>
Changes in Cash Positions				
Beginning Balances	85,087.76	40,581.49	97,400.06	223,069.31
Revenues	137,081.58	25,210.98	269,143.34	431,435.90
Expenses	-131,740.83	-27,797.73	-202,646.32	-362,184.88
Transfers	20,000.00	2,000.00	-22,000.00	0.00
Ending Balances	<u>110,428.51</u>	<u>39,994.74</u>	<u>141,897.08</u>	<u>292,320.33</u>

USAW - Kansas
Profit & Loss by Class
 September 2010 through August 2011

	Kids	Cadets & Juniors	Coaches	Officials	Women	California GR Duals	Senior Classic	H.S. Nationals	Elite Athlete	So. Plains Tourn.	College Fund	Office	TOTAL
Ordinary Income/Expense													
Income													
USAW fees recd													
Competitors												322,070.00	322,070.00
Coaches												62,125.00	62,125.00
Clubs												9,650.00	9,650.00
Additional insured												2,920.30	2,920.30
Sanctions												4,480.00	4,480.00
Additional card fees												3,254.70	3,254.70
Total USAW fees recd												404,500.00	404,500.00
Entry fees	70,103.00	26,265.00			3,525.00			27,311.00		29,772.00			156,976.00
Camp fees	16,510.00												16,510.00
Certification fees												705.00	705.00
Gate receipts	28,792.57												28,792.57
Affiliate programs	3,600.00												3,600.00
Programs/brackets	2,466.58												2,466.58
Dues	3,125.00												3,125.00
Advertising	1,270.00												1,270.00
MdseSold	5,205.98	22,176.19											27,382.17
Clocks												8,850.00	8,850.00
Concessions	6,814.78												6,814.78
Interest income	424.65							2.15			0.02	1,273.51	1,700.33
Contribution Income	1,000.00										2,400.00	20.00	3,420.00
Other Income	22,980.00												22,980.00
Total Income	162,292.56	48,441.19	0.00	0.00	3,525.00	0.00	0.00	27,313.15	0.00	29,772.00	2,400.02	415,348.51	689,092.43
Cost of Goods Sold													
USAW fees paid													
Competitors												193,242.00	193,242.00
Coaches												35,500.00	35,500.00
Clubs												10,615.00	10,615.00
Additional insured												2,920.00	2,920.00
Sanctions												5,120.00	5,120.00
Total USAW fees paid												247,397.00	247,397.00
Cost of mdse sold		10,259.53											10,259.53
Total COGS	0.00	10,259.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	247,397.00	257,656.53
Gross Profit	162,292.56	38,181.66	0.00	0.00	3,525.00	0.00	0.00	27,313.15	0.00	29,772.00	2,400.02	167,951.51	431,435.90

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	Kids	Cadets & Juniors	Coaches	Officials	Women	California GR Duals	Senior Classic	H.S. Nationals	Elite Athlete	So. Plains Tourn.	College Fund	Office	TOTAL
Gross Profit	162,292.56	38,181.66	0.00	0.00	3,525.00	0.00	0.00	27,313.15	0.00	29,772.00	2,400.02	167,951.51	431,435.90
Expense													
Meals	7,711.53	1,070.22		95.41	220.77	136.27	209.73	590.30		3,682.43		97.74	13,814.40
Lodging	18,363.18	24,974.50	320.00	341.02	1,458.41	339.14		10,644.51		2,504.41		488.77	59,433.94
Travel	11,674.82	12,739.25	1,285.65	7,318.27	1,074.66	447.80		15,859.90		2,176.32		605.05	53,181.72
Rent	20,718.25				300.00					5,000.00			26,018.25
Wrestlers' gear	9,332.70	10,913.20			859.00			1,078.65					22,183.55
Shirts & other gear	2,902.80	14,631.15		479.63	2,369.40	105.00	390.00	336.00		2,255.98			23,469.96
Coaches	7,435.00	8,538.00											15,973.00
Officials	12,365.00			3,000.00	300.00		200.00						15,865.00
Tournament exp	13,980.05				211.71					3,553.00		1,026.61	18,771.37
Awards	9,469.25	300.00						1,000.00	4,500.00	1,511.47		531.18	17,311.90
Entry fees paid	5,100.00	3,000.00			170.00			2,365.00		6,606.00			17,241.00
Sanctions	35.00												35.00
Membership fees	1,032.00							1,425.00				455.00	2,912.00
Licenses												60.00	60.00
Clinics/tapes	1,750.00								3,543.70				5,293.70
Printing	6,168.27							18.06					6,186.33
Insurance												1,329.00	1,329.00
Supplies	2,132.49	7.02			43.22					1,168.89		2,008.81	5,360.43
Postage	116.15		44.00									1,205.80	1,365.95
Telephone								49.75				220.00	269.75
Meetings	1,904.78									155.74		140.74	2,201.26
Internet	345.85											1,509.01	1,854.86
Legal Exp	1,620.00												1,620.00
Contract labor	586.00											21,384.00	21,970.00
Bank fees	123.11											1,380.00	1,503.11
Misc	1,625.33		120.00		45.00							-2,377.93	-587.60
Grants & scholarships	23,047.00											4,500.00	27,547.00
Total Expense	159,538.56	76,173.34	1,769.65	11,234.33	7,052.17	1,028.21	799.73	33,367.17	8,043.70	28,614.24	0.00	34,563.78	362,184.88
Net Ordinary Income	2,754.00	-37,991.68	-1,769.65	-11,234.33	-3,527.17	-1,028.21	-799.73	-6,054.02	-8,043.70	1,157.76	2,400.02	133,387.73	69,251.02
Net Income	2,754.00	-37,991.68	-1,769.65	-11,234.33	-3,527.17	-1,028.21	-799.73	-6,054.02	-8,043.70	1,157.76	2,400.02	133,387.73	69,251.02

USAW - Kansas
Profit & Loss by Class
September 2010 through August 2011

	Executive Director	State Tourn.	Senior Classic	Southern Plains	S.B. Duals	M.S. Duals	District Clinics	Treas.	Officials	Grants	Districts	Total Kids
Ordinary Income/Expense												
Income												
Entry fees		28,540.00			3,375.00	24,708.00					13,480.00	70,103.00
Camp fees				16,510.00								16,510.00
Gate receipts		28,091.23	701.34									28,792.57
Affiliate programs											3,600.00	3,600.00
Programs/brackets		2,466.58										2,466.58
Dues											3,125.00	3,125.00
Advertising	250.00	1,020.00										1,270.00
MdseSold				80.00	490.00	630.00					4,005.98	5,205.98
Concessions		6,814.78										6,814.78
Interest income								424.65				424.65
Contribution Income											1,000.00	1,000.00
Other Income		22,630.00		350.00								22,980.00
Total Income	250.00	89,562.59	701.34	16,940.00	3,865.00	25,338.00	0.00	424.65	0.00	0.00	25,210.98	162,292.56
Expense												
Meals		194.20		4,767.17	2,550.64	199.52						7,711.53
Lodging	203.37	3,359.99		6,122.22	1,205.48	7,472.12						18,363.18
Travel	641.55	1,810.76		1,930.40	2,239.77	5,052.34						11,674.82
Rent		18,028.25	1,500.00	750.00							440.00	20,718.25
Wrestlers' gear					2,405.20	6,927.50						9,332.70
Shirts & other gear		838.80		575.00	1,489.00							2,902.80
Coaches				5,125.00	950.00	800.00					560.00	7,435.00
Officials		8,825.00									3,540.00	12,365.00
Tournament exp		2,155.55									11,824.50	13,980.05
Awards	1,904.25	7,565.00										9,469.25
Entry fees paid					1,500.00	3,600.00						5,100.00
Sanctions		35.00										35.00
Membership fees						1,032.00						1,032.00
Clinics/tapes							1,750.00					1,750.00
Printing		6,109.49		58.78								6,168.27
Supplies	1.33	2,029.68				30.00					71.48	2,132.49
Postage		8.75									107.40	116.15
Meetings	1,391.84										512.94	1,904.78
Internet		345.85										345.85
Legal Exp		1,620.00										1,620.00
Contract labor											586.00	586.00
Bank fees				13.50				1.20			108.41	123.11
Misc	477.40			397.93					750.00			1,625.33
Grants & scholarships				6,000.00						7,000.00	10,047.00	23,047.00
Total Expense	4,619.74	52,926.32	1,500.00	25,740.00	12,340.09	25,113.48	1,750.00	1.20	750.00	7,000.00	27,797.73	159,538.56
Net Income	-4,369.74	36,636.27	-798.66	-8,800.00	-8,475.09	224.52	-1,750.00	423.45	-750.00	-7,000.00	-2,586.75	2,754.00